SWOT Analysis of Diaspora Engagement as An Influencing Factor in Albanian Economy

Olta Milova

Faculty of Economy, University of Tirana

Arjeta Vokshi

Faculty of Economy, University of Tirana

Abstract

Emigration is constantly considered by Albanians as one of the main opportunities to improve their economic situation. Since in early times, history knows periods of massive immigration. In the last 30 years, there has been continuous emigration, but the period of massive departures was in the beginning and end of the 90s. There is a great interest and attention on immigrants and mainly long-term ones and their role in economic development, but there is still a gap of knowledge, data and indicators for quality policy-making, related to programs and tools that can facilitate participation and strengthen ties with immigrant communities. Why should an immigrant invest in his country? Their emigration has always been closely related to economic conditions, but not only. Economic emigration has influenced the continuous monetary flows to the other part of the family remaining in a country. The cultivation of this factor must be related to legal aspects, with dedicated strategies and other initiatives that institutionalize and facilitate the investment potential of the diaspora. However, there are many hindering factors, such as the political climate. frequent tax changes, differences in development between regions, etc. that prevent the connection of the diaspora with the country. This paper presents a detailed overview of favorable and hindering factors, strong and weak points that affect the absorption of investments from the diaspora in our country. The literature and studies review identify the main positive and negative factors that influence the economic decisions of emigrants or diaspora to invest in their homeland. The second part of the paper is dedicated to structured interviews directed to the main public institutions that implement strategies and policies for migration and diaspora, as well as being part of the plan of their measures. The factors identified through the interviews and the factors driven by literature and studies review are divided in strengths, weak, opportunities and threats in a SWOT analysis.

Keywords: SWOT, Diaspora Engagement, Albanian Economy

Introduction

Studies and literature review

Albania and the Balkan countries have faced many times the movement of the population toward the developed countries for better economic conditions during their history of development. Immigrants' connections to the homeland have been strong and this is evident from the high and continuous level of remittances. Mever and Shera (2017) have studied the impact of remittances on economic growth by conducting a fixed effects analysis of panel data for 6 Balkan countries. They concluded that remittances are positively related and significantly affect the economic growth of these countries. In 2021, Jushi et al with a VAR analysis with panel data for 8 Balkan countries found evidence for the impact of remittances and foreign direct investments on economic growth. According to them, the use of remittances only for consumption has weakened the positive effect on economic growth, therefore they suggest to create a suitable environment for new and successful investments and the best possible use of remittances. Jaupllari (2020) analyzes the efforts to establish structures such as the Subcommittee for Diaspora and Migration (part of the Permanent Parliamentary Committee for Foreign Policy) that support the diaspora and the engagement of this structure in the economic life of the country. According to the author, Diaspora policies developed in recent years have paid considerable attention to Diaspora Entrepreneurship. The Business Chamber of the Albanian Diaspora, established in November 2019 in Tirana under the assistance of the Albanian Diaspora Development Fund, is a private non-profit organization that supports the promotion, development and encouragement of capital investment from the Diaspora in Albania.

In an analysis made by Gëdeshi and King (2018), the new trends of potential to emigrate and the migration of Albanians were highlighted. In their study, they had a sub-sample of immigrants who returned to the country where about 80% were immigrants who returned from Greece and Italy. Only 8.1% of them defined the reason for investing in Albania as important. Meanwhile, 17.1% of the returnees were self-employed and about 55% of them wanted to emigrate again, citing the low level of income and poor working conditions in Albania as the reason.

According to an IOM (2020) study, the possibilities of immigrants to invest in their country were analyzed in 5 regions of Italy. Although 60% of the respondents have a higher education and more than 50% of them have obtained the highest qualification in Italy, they are not informed about Albania, and have not joined any formal or non-formal Albanian association as they think that the associations are not powerful in Albania. They transfer ideas, information and capital to Albania and about 23% of them want to increase business contacts in Albania, but very few of them want to move their business to Albania. The main reason they mention is the good quality of life in Italy and the low level of confidence in the development opportunities offered

by the country of origin. Finally, 24% are interested in investing in Albania in their field of education. mainly in the cultural sector and in a potential group of investors.

Those who were not interested in investing in Albania mentioned the same factors as problems or barriers to investment that were mentioned by those who had invested. Thus mentioned: bureaucratic efforts or costs from bureaucracy; unfavorable business environment; deficiencies in quality, efficiency and transparency of public administration, lack of coordination/cooperation with other actors; lack of management skills.

The countries of the Western Balkans, despite the positive developments, must create the appropriate mechanisms to include the diaspora in the country's economic life. (OECD 2022). According to this study, some of the recommendations are related to creating trust and strengthening the connection with the diaspora, encouraging the transfer of knowledge, formalizing remittances and more strategically attracting diaspora investments. Lack of trust in financial institutions and high costs of transferring money leads migrants to use informal transfer channels. In addition to the reasons directly related to the factors affecting business, there are other, more general reasons for not encouraging investments from the diaspora. Thus, one factor is the immigrant's lack of accurate information about what happens in Albania, lack of experience as an entrepreneur. Corruption and lack of meritocracy, lack of trust in public institutions and the political class are mentioned mostly as the factors that explain why doing business in Albania is difficult. Factors that are mentioned less, but that play their role are: the difficulty to get accurate information about the procedures of managing a business in Albania, poor infrastructure, declining population and emigration of talents.

Measuring the perception of focus groups in Albania through dedicated interviews

The strategic analysis related to the evaluation of the factors and dynamics that accompany migration is expanded and finalized in conducting several in-depth interviews mainly with institutions and organizations in order to measure their perception as well as to highlight obstacles related to the impact and effectiveness of policies, institutional engagement, or programs undertaken for emigration. The structured interviews are addressed to:

1. Representatives of line institutions at the central and local level in order to collect information on the characteristics of immigration, programs that stimulate the engagement of the Diaspora in Albania, the identification of gaps, obstacles in the available data as well as the identification of priorities for successful implementation of national strategies and action plans. In these populations, the main public institutions that implement strategies and policies for migration and diaspora, as well as being part of the plan of their measures, have been selected. Specifically, the institutions where the interviews were officially conducted are: - Ministry of Internal Affairs -

Ministry of European and Foreign Affairs - Institute of Statistics - Bank of Albania - National Agency of Diaspora - Council of Investments

- 2. Diaspora organizations which were identified during the first phase of the development of the activity and which cooperate intensively with the institutions of the line. The selected organizations are Diaspora Business Chamber (Albania) and Germin Organization (Kosovo)
- 3. International organizations, which implement programs that stimulate the engagement of the Diaspora in Albania. Specifically: International Organization for Migration (IOM), Albania

And GIZ Albania, with the Migration and Diaspora program.

4. Academic networks - interviews with which will help identify concerns about scientific research issues in this field. The selected target group is the Faculty of Economy and the Faculty of Social Sciences, University of Tirana.

11 interviews were distributed in the institutions and organizations mentioned above.

In the first and second part of the interview, general information about the institution or organization is requested. In the third part of the interview, the opinion of the representatives of the institutions on the national policies in the field of Migration and Diaspora is discussed and requested. The fourth part of the interview is about networks and relations between civil society organizations, government institutions and international organizations. The institutions, except for the Bank of Albania, have identified a framework made up by mainly the same institutions and can be taken as a basis to increase cooperation between them.

Each of the institutions has cooperated with other institutions/organizations in its area of responsibility, i.e. INSTAT for data collection and data publication, the Ministry of the Interior in improving policies, legal framework and strategic documents related to the field and thus with queue. Most institutions cooperate with international organizations in building capacities and organizing awareness campaigns or different activities.

Technical SWOT Analysis

The answers given by the institutions above create a complete picture of all the factors that favor, hinder, should be improved or should be taken into consideration to further promote the inclusion of migrants in the economic life of the country. Taking into account all the factors that have been identified by different researchers, the opinions given by representatives of institutions that have a role in the drafting of policies for the attraction of immigrant investments (through structured interviews) and discussions with representatives of the diaspora at the Women's Summit in the Diaspora, the strengths, weaknesses, opportunities and threats related to migration and engagement of the diaspora in the economic sphere can be defined as follows

SWOT Analyses

	STRENGTH		WEAK
	Economic Patriotism		Low quality of education level and
1		1	extent in rural areas
	Strategies dedicated to Diaspora and		Higher concentration of young
	Migration, in line with international		people in the city and relatively
2	agendas	2	aging population in rural areas
	Sectors with high development		Disparity in the local development
	potential such as tourism, energy,		of different municipalities and the
	transport, port infrastructure,		difficulty of identifying and
2	manufacturing, agriculture	2	involving the main actors in local
3		3	development
	Advantages in providing access to		Difficulties in the distribution of
4	free economic zones	4	services in rural areas, reducing interest in investment
4	New diaspora, still connected to the	4	Unsupportive political climate and
	mother country and at a low level of		lack of voting rights for immigrants
5	assimilation	5	lack of voting rights for miningrants
5	More institutions present,	3	Consequences and challenges
	governmental and non-		created by the crises of recent years
	governmental, dedicated to		(earthquake, Pandemic, current
6	immigrants and the Diaspora	6	economic crisis)
	The Law on Diaspora provides for	5	The lack of a special statute for the
	local Diaspora offices in each		Diaspora Investor and the lack of
7	municipality	7	formal channeling of remittances
	Procedures for registering a		Lack of statistical evaluations. Lack
	business are quick and low-cost;		of annual statistics on diaspora,
	One-stop business registration and		emigration and their impact,
	licensing procedures administration		ineffectively influencing policy
			making. Lack of reliable data and
8		8	statistics.
			Low level of financial education for
	As a candidate country to join the		both the immigrant and relatives in
	EU, there is an opportunity for		Albania Lack of information on
	businesses operating in Albania to		access to financial support schemes
	use EU support instruments, such as		for Diaspora entrepreneurs and
	COSME and EU Pre-Accession		Lack of support services for
9	Assistance Instrument (IPA) funds	9	Diaspora businesses
			Lack of industrial parks, business
1	Small business taxes are low, flat-	1	infrastructure, business incubators
0	based;	0	and clusters

	Digitization of commisso	Γ		Little standardization and law lovel
	Digitization of services			Little standardization and low level
				of certification for businesses in
				Albania/Low level of use of e-
				commerce in Albania/Lack of
				efficient trade partnerships, export
1			1	alliances, trade and commercial
1			1	unions and cooperatives, etc
				Lack of reliance on a satisfactory
				level of scientific research,
				inventions and
				technology/Unsatisfactory use of
				industrial property mechanisms,
1	Equal treatment of businesses,		1	brands, logos, patents and
2	whether foreign or domestic		2	trademarks.
				High level Informality of the
				domestic economy and
			1	corruption/Property rights and
			3	related conflicts

	OPORTUNITIES		THREATS
	Development of sectors with development potential, in particular tourism in all its dimensions		Mass population departures, and difficulties in re-integration for those who return
1	(mountainous, traditional cultural, river, etc.), as well as natural resources such as water, energy and mining	1	
2	Stimulating employment in tourism and other priority sectors/living standards and services will be improved.	2	Little participation of young people in entrepreneurial decision-making / Unfavorable political climate
3	The opening of negotiations with the EU will bring new reform standards	3	Continuation and extension of the crisis and the war in Ukraine
4	Albania has a lower employment cost compared to the EU average.	4	Insufficient budgets from public institutions to promote the support of programs for the Diaspora
5	Various trade agreements to which Albania is a part / Opportunities that may come from regional agendas such as OPEN BALKAN,	5	Lack of sustainability/guarantees in investments
	Development of the MADE BY ALBANIANS brand, based on ECONOMIC PATRIOTISM, with potential to develop		The distribution of unfair commercial practices is considered a risk for competition and the conviction of the Investor from the
6		6	Diaspora

	E-commerce is a very good		The tax legal framework in Albania
	opportunity to enter the market and		has been unstable and subject to
	to avoid the traditional treatment of		several modifications and changes;
7	the products that are sold.	7	
	Albanian companies in the Diaspora		Negative economic trends in
	convey innovation and know-how		international markets as a result of
			the last financial crisis have also
8		8	affected the Albanian economy
	Albania is considered a developing		Demographic difficulties are
	country and the market is not fully		concentrated especially in rural
	filled by operators and economic		areas, which have deficiencies in
	activities		infrastructure, information and
			technology, should also be taken
			into account as very difficult
			challenges for the conduct of
9		9	Investments

Conclusion

As a country that has a lot of emigrants, Albania is trying to benefit the most form this situation. Attracting diaspora to invest in their homeland is one of the main crucial issues of the policies in the recent years. As part of the international organizations, Albania has created new institutions in order to promote and stimulate the diaspora investing but still there is a gap between the policy and its implementation. The SWOT analysis present the opportunities and the strength of investing in Albania, but it also identifies many factors that weaken the performance of diaspora investing. The main factors are related to disparities in economic level in different municipalities, low level of financial education, little standardization and low level of certification for businesses in Albania, Low level of use of e-commerce in Albania, Lack of efficient trade partnerships, etc.

Literature

- [1] Banka e Shqipërisë. (2018). Remitancat: Një mbështetje për zhvillim.
- [2] Banka e Shqipërisë. (2020). *Një vështrim statistikor dhe empirik mbi flukset e remitancave Revista Ekonomika*.
- [3] Barjaba, J. (2019). *Exploring transnational entrepreneurship among Albanian migrants and returnees*. Doctoral thesis (PhD), University of Sussex, Brighton, UK.
- [4] Cesareo, V. (2017). *The Twenty-second Italian Report on Migrations 2016*. Fondazione ISMU.
- [5] INSTAT. (2020). Diaspora e Shqipërisë në shifra.
- [6] World Bank. (2011). *Migration and Remittances Factbook.* Washington DC: World Bank, f. 54.

- [7] Aspen Institute dhe SEEA (2020) Emigration from the Western Balkans (2020), publication of papers of conference Young People, Migration, and the Demographic Challenge in the Western Balkans", 18 – 30 october
- [8] Strategjia Kombëtare e Diasporës 2021 2025
- [9] Jaupllari S (2020) Diaspora dhe Konkurrueshmëria e Produkteve të Vendit të Origjinës Vlerësime Empirike për Rastin e Shqipërisë, Periodiku 4
- [10] OECD (2022) Labour Migration in the Western Balkans: Mapping Patterns, Addressing Challenges and Reaping Benefits, High-level Conference on South East Europe Paris, 17 May
- [11] IOM (2020) Mapping and Profiling of Albanian Diaspora. An economic and social survey in five Italian regions. Overview of the situation in France and Belgium, Rome April 2020
- [12] Gëdeshi I dhe King R (2018) NEW TRENDS IN POTENTIAL MIGRATION FROM ALBANIA, December 2018, Tirana
- [13] Jushi E, Hysa E, Cela A, Panait M, Catalin Voica M (2021), Financing Growth through Remittances and Foreign Direct Investment: Evidences from Balkan Countries, from Balkan Countries. Journal of Risk and Financial Management 14: 117. https://doi.org/10.3390/jrfm14030117
- [14] Meyer D dhe Shera A (2017) The impact of remittances on economic growth: An econometric model, EconomiA, Volume 18, Issue 2, May–August 2017, Pages 147-155

https://www.sciencedirect.com/science/article/pii/S1517758016300753